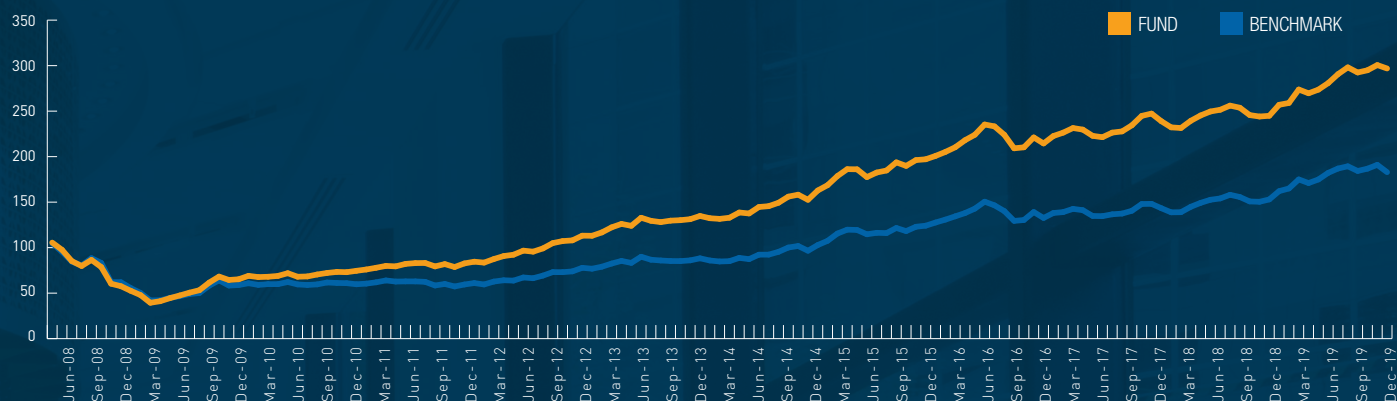


# CROMWELL PHOENIX PROPERTY SECURITIES FUND

ARSN 129 580 267 | APIR Code CRM0008AU | PRODUCT FLYER | DECEMBER 2019



## What makes this Fund different?

The Fund follows a truly active ‘benchmark unaware’ strategy that means it is not forced to own stocks just because they are part of the Benchmark.

As can be seen from the chart above, the increased flexibility of this ‘benchmark unaware’ strategy has improved Phoenix’s ability to out-perform the Benchmark over the long term<sup>1</sup>.

## Performance<sup>1</sup> (Annualised as at 31 December 2019)

	1 Year	3 Years	5 Years	7 Years	Inception (April 08)
<b>Fund Performance</b> After fees & costs	21.2%	10.3%	12.0%	14.3%	9.7%
<b>Benchmark</b> S&P/ASX 300 A-REIT Accumulation Index	19.6%	9.5%	11.2%	12.7%	5.3%
<b>Excess Returns</b> After fees & costs	1.6%	0.8%	0.8%	1.6%	4.4%

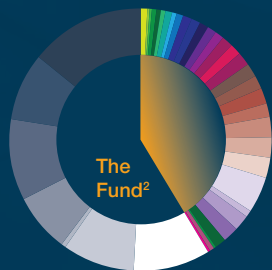
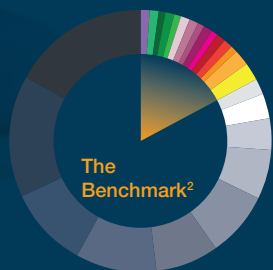
## Diversity and the power of small stocks

### The Benchmark<sup>2</sup>

If you were to invest in the Benchmark index on 31 December 2019, approximately 82.2% of your investment would be in 10 stocks. ‘Benchmark unaware’, Phoenix is able to diversify the Fund’s exposure and gain a bigger slice of the smaller stocks (compare the orange sections in both graphs adjacent).

### The Fund<sup>2</sup>

Phoenix believes that smaller stocks are typically under-researched and therefore more likely to be attractively priced. So despite many of these stocks possessing compelling investment fundamentals, they are overlooked by many managers due to their size.



1. After fees and costs. Performance data for periods longer than one year have been annualised. Past performance is not a reliable indicator of future performance.

2. As at 31 December 2019. Positions in the Fund are subject to change.

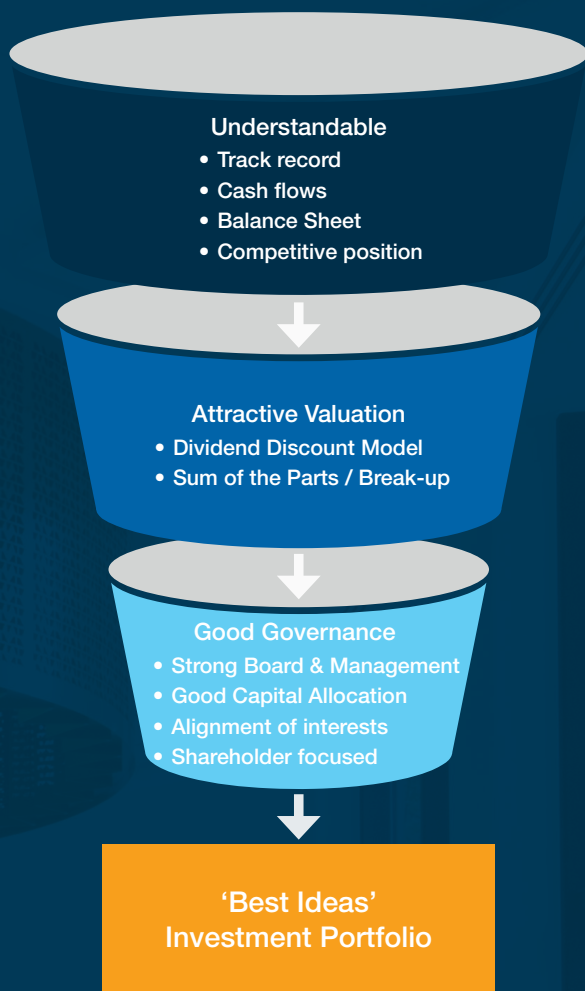
Cromwell Funds Management Limited ABN 63 114 782 777 AFSL 333214 (CFM) has prepared this flyer and is the responsible entity of, and the issuer of units in, the Cromwell Phoenix Property Securities Fund ARSN 129 580 267 (the Fund). In making an investment decision in relation to the Fund, it is important that you read the product disclosure statement dated 29 September 2017 (PDS). The PDS is issued by CFM and is available from [www.cromwell.com.au/psf](http://www.cromwell.com.au/psf) or by calling Cromwell’s Investor Services Team directly on: 1300 268 078. This flyer has been prepared without taking into account your objectives, financial situation or needs. Before making an investment decision, you should consider the PDS and assess, with or without your financial or tax adviser, whether the Fund fits your objectives, financial situation or needs. CFM and its related bodies corporate, and their associates, do not receive any remuneration or benefits for the general advice given in this flyer. If you acquire units in the Fund, CFM and certain related parties may receive fees from the Fund and these fees are disclosed in the PDS.

Phoenix Portfolios Pty Ltd ABN 80 117 850 254 AFSL 300302 (Phoenix) is the investment manager of the Fund. None of CFM, Phoenix, nor their related entities, directors or officers makes any promise or representation, or gives any guarantee as to the success of the Fund, distributions, the amount you will receive on withdrawal, your income or capital return or the tax consequences of investing.

**Please note:** Any investment, including an investment in the Fund, is subject to risk. If a risk eventuates, it may result in reduced distributions and/or a loss of some or all of the capital value of your investment. See the PDS for examples of key risks. Past performance is not a reliable indicator of future performance. Forward-looking statements in this flyer are provided as a general guide only. Capital growth, distributions and tax consequences cannot be guaranteed. Forward-looking statements and the performance of the Fund are subject to the risks and assumptions set out in the PDS.



**CROMWELL**  
FUNDS MANAGEMENT



## Larger Investment Universe than the Benchmark

Phoenix carries out extensive proprietary research on approximately 75 stocks covering a broad range of Real Estate Investment Trusts, property related stocks and some infrastructure. A large universe of investment options provides more opportunities to add value. Phoenix uses a standardised valuation framework which facilitates 'apples for apples' comparisons.

The investment team considers the characteristics of each investment opportunity and the related corporate governance issues which can have a material impact on the stock's long term valuation.

Fundamental analysis focuses on "bottom-up" research to fully understand the key factors that have driven historic performance and to enable informed forecasts to be made of its future earnings and cash generation.

Only a subset of the stocks Phoenix researches are considered 'Best Ideas' and worthy of consideration for inclusion in the Fund.

Portfolios are constructed without reference to a benchmark index. Position size is a function of valuation and liquidity with portfolio positions heavily skewed towards those stocks with the most attractive valuations. The portfolio is constructed to achieve a well-diversified outcome with exposures across all property sub-sectors and geographies.

As stock fundamentals change, or as a stock moves towards Phoenix's assessment of fair value it may no longer qualify as a 'Best Idea' and will likely be replaced with more compelling investment opportunities.


**This Fund combines the investment management skills of Phoenix Portfolios with the specialised property and fund management expertise of Cromwell Property Group.**

## How to Invest

Australian residents can apply for units in the Fund by completing the investment application form/s and returning them to Cromwell, along with payment for the initial investment amount.

If you have any questions regarding the Fund, or if you need to order a Product Pack, please contact your financial adviser or Cromwell's Investor Services Team directly on:

## How to Invest

 **1300 268 078**

 **invest@cromwell.com.au**

 **www.cromwell.com.au**

## Key Statistics

Unit Price<sup>3</sup> \$1.3613

Distribution Yield<sup>4</sup> 4.70%

Distributions<sup>4</sup> Quarterly

Withdrawals<sup>5</sup> Daily

Management Fee<sup>6</sup> 0.82%

3. Unit price as at 31 December 2019. See the PDS for further information and [www.cromwell.com.au/psf](http://www.cromwell.com.au/psf) for latest pricing.

4. The distribution is based on an annual underlying yield of 4.7% as at 31 December 2019. Distributions cannot be guaranteed.

5. Withdrawals cannot be guaranteed and are subject to the assumptions and risks set out in Section 2.2 of the PDS.

6. An Indirect Cost Ratio of 0.95% was realised for the year ending 30 June 2019. For further information see Section 6 of the PDS.



**CROMWELL**  
FUNDS MANAGEMENT